



2010 BUYERS GUIDE: LISTING OF EXPORTERS

AB FOODS LLC

1555 Shoreline Drive, Suite 320
Boise, ID 83702 USA
Phone: 509-865-2121
Fax: 509-865-2827
E-mail: todd.larimer@abfoodsusa.com
Web site: www.abfoodsusa.com
Contact: Todd Larimer, *Export Sales Manager*
Business Type: Breeder, Exporter,
Packer, Processor
Customer Type: Foodservice, Processing
Industrial, Retail, Wholesale
Product Line: AB Foods produces the highest quality beef and pork products under three premium brand names: Snake River Farms (American raised Waygu beef and Kurobuta pork), Double R Ranch and St. Helen's beef, Rancho El Oro — a Double R Ranch "Signature" (top third of USDA choice). AB Foods is the only U.S. producer with both ISO and HACCP qualification in every step of its supply chain.
Brand Names: Snake River Farms, Double R Ranch, St. Helen's Beef, Rancho El Oro

AG ALUMNI SEED

702 State Road 28 E
Romney, IN 47981 USA
Phone: 765-538-3145
Fax: 765-538-3600
E-mail: lewis@agalumniseed.com
Web site: www.agalumniseed.com
Contact: Jane Lewis, *Sales Manager*
Business Type: Broker, Distributor, Grower
Product Line: Hybrid popcorn seed. Product of the USA.



AMERICAN INDIAN FOODS

100 North 27th Street,
Suite 500
Billings, MT 59101 USA
Phone: 406-256-3525
Fax: 406-256-9980
E-mail: nnotah@indianaglink.com
Web site: www.americanindianfoods.com
Contact: Nathan Notah, *Program Director*
Business Type: Agent, Grower, Manufacturer,
Trade Association
Customer Type: Foodservice, Retail,
Wholesale
Product Line: The goal of "American Indian Foods" is to put Tribally-owned businesses in contact with buyers interested in food & agriculture products. To experience these authentic Native American tastes, be sure and watch for the "Made by American Indians" trademark. All authentic American Indian producers.
Brand Names: American Indian Foods



AMERICA'S CLASSIC FOODS, LLC

1298 Warren Road
Cambria, CA 93428 USA
Phone: 805-927-0745

Fax: 805-927-2280

E-mail: mgr@amcf.com

Web site: www.amcf.com

Contact: Monty Rice, *President*

Business Type: Distributor, Exporter,
Processor

Customer Type: Foodservice, Processing
Industrial, Wholesale

Product Line: Ice cream mix (powder), ice cream freezers, restaurant equipment, restaurant food supplies, smoothies, frappuccino, and custom powder mix processing. Exporting since 1994

Brand Names: ACF Spaceman

CALIFORNIA PRUNE BOARD

3840 Rosin Court, Suite 170
Sacramento, CA 95834 USA

Phone: 916-565-6232

Fax: 916-565-6237

E-mail: rpeterson@cdpb.org

Web site: www.californiadriedplums.org

Contact: Richard L. Peterson,
Executive Director

Business Type: State Marketing & Trade
Promotion

Product Line: California Prune Board is a marketing order and promotion organization for California pitted and whole prunes, prune juice, concentrate, paste, puree, powder and diced prunes.

Brand Names: Various


**CALIFORNIA TABLE
GRAPE COMMISSION**

392 West Fallbrook Ave., Suite 101
Fresno, CA 93711 USA

Phone: 559-447-8350

Fax: 559-447-9184

E-mail: susan@grapesfromcalifornia.com

Web site: www.grapesfromcalifornia.com

Contact: Susan Day, Vice President

Business Type: State Marketing & Trade
Promotion

Product Line: California table grapes.


CLABBER GIRL CORP.

900 Wahash Avenue
Terre Haute, IN 47808 USA

Phone: 812-232-9446

Fax: 812-478-7181

E-mail: egloe@clabbergirl.com

Web site: www.clabbergirl.com

Contact: Eric Gloe, Vice President Sales

Business Type: Exporter, Manufacturer

Customer Type: Foodservice, Processing
Industrial, Retail

Product Line: Baking powder, baking soda,
cornstarch, gelatins, cheesecake, pudding
and mousse mixes, flavor ice pops, encapsu-
lated ingredients.

Brand Names: Clabber Girl, Rumford,
Hearth Club, Davis, Fleischmann's

COHEN PRODUCE MARKETING

1865 Center Mills Road
Aspers, PA 17304 USA

Phone: 717-677-9111

Fax: 717-677-6120

E-mail: scohen@pa.net

Web site: www.cohenproduce.com

Contact: Sandy Cohen, Owner

Business Type: Agent, Broker,
Exporter, Shipper

Product Line: Fresh fruit mostly apples,
pears, cherries, grapes and citrus. Also raw
honey.

Brand Names: Five Star, Saja, Black Stallion,
Rice, Nature's Best

COMMERCIAL BAKERIES CORPORATION

45 Torbarrie Road
Toronto, ON M3L 1G5 Canada

Phone: 416-247-5478

Fax: 416-242-4129

E-mail: afuscojr@commercialbakeries.com

Web site: www.commercialbakeries.com

Contact: Anthony Fusco Jr., Vice President

Business Type: Exporter, Manufacturer
Customer Type: Foodservice,
Retail, Wholesale

Product Line: Leading manufacturer of Con-
ventional, Premium, All Natural, Gourmet
cookies and Sandwich Crèmes. Products
include chocolate chip, oatmeal, animal
shaped cookies, maple crèmes sandwich

crèmes made with pure maple syrup.
Certified Organic and Kosher approved.
Also offer Crackers, Sugar Wafers, Fruit
Crèmes, Single Serve Snack Packs. 0 tran-
fat, 100 calorie packs, flexible packaging
options with wide variety of products.
Brand Names: Taste Delight, Cookie Shop


DAVE'S GOURMET, INC.

2000 McKinnon Ave., Bldg 428 #5
San Francisco, CA 94124 USA

Phone: 415-401-9100

Fax: 415-401-9107

E-mail: dave@davesgourmet.com

Web site: www.davesgourmet.com

Contact: Dave Hirschkop, President

Business Type: Manufacturer

Product Line: Makers of organic premium
pasta sauces and a wide array of sizzling
hot sauces, along with other specialty
condiments and spicy nuts.


DOLE FRESH VEGETABLES COMPANY

P.O. Box 2018
Monterey, CA 93942 USA

Phone: 831-641-4329

Fax: 831-641-4335

E-mail: darrell.yoshimi@dole.com

Contact: Darrell Yoshimi, Manager,
International Sales

Business Type: Exporter, Grower, Packer

Product Line: Lettuce, carrots, cauliflower,
celery, broccoli, asparagus, berries, mixed
vegetables.

Brand Names: Dole, Bud, Sun Giant


**DRISCOLL STRAWBERRY
ASSOCIATES, INCORPORATED**

345 Westridge Drive
Watsonville, CA 95076 USA

Phone: 831-763-5000

Fax: 831-761-5988

E-mail: kenny.kusumoto@driscolls.com

Web site: www.driscolls.com

Contact: Kenny Kusumoto, Export
Sales Manager

Business Type: Exporter, Grower, Shipper

Product Line: Berries: strawberries, red and
golden raspberries, blackberries, blueberries,
organic berries. Long-stem strawberries.

Brand Names: Driscoll's, Berry Valley

**EAST-WEST
INTERNATIONAL GROUP, INC.**

4920 Som Center Road
Moreland Hills, OH 44022

Phone: 440-349-2064

Fax: 440-349-1769

E-mail: gliusa@sbcglobal.net

Web site: www.eastwestdevelop.com

Contact: Jiunn-Der Wu, President

Business Type: Distributor, Export
Management, Exporter

Customer Type: Foodservice,
Retail, Wholesale

Product Line: East-West International
Group, Inc. was established in 1979 in
Ohio, USA specializing in marketing
US-made foods and beverages. Some of our
popular products are: Gourmet Foods —
seasonings, pasta sauces, salad dressings,
salsa, cheese sauce; Snack Foods & Desserts
— Tortilla chips, popcorns, dry nuts,
cheesecakes; Ingredients: almonds, pecans,
walnuts, pistachio, fruit cans, cheese and
Beverages — wines, cocktail mixes,
nutritional drinks, concentrate coffee.
Brand Names: Al-Rita, Arandas, Infusion
Hot Sauce, Mondo, Moute, Muy Fresco,
Savory Collection, Serenity


GRACELAND FRUIT, INC.

1123 Main Street
Frankfort, MI 49635 USA

Phone: 231-352-7181

Fax: 231-352-4711

E-mail: info@gracelandfruit.com

Web site: www.gracelandfruit.com

Contact: Brent Bradley, VP,

Sales and Marketing

Business Type: Grower,
Manufacturer, Processor

Product Line: As the world's largest provider
of infused dried fruit and vegetables, Grace-
land Fruit serves the industrial ingredient
market with an ever-expanding line of dried
cherries, blueberries, apples, cranberries,
peaches and strawberries; along with corn,
carrots, broccoli, peppers and more. In
addition to its infused dried products,
Graceland's Soft-N-Frozen™ fruits are avail-
able in a variety of flavors including blue-
berry, raspberry, strawberry and mango; they
remain remarkably "scoopable" while pro-
viding rich natural color and taste to frozen
products. Graceland's Fridg-N-Fresh® ingre-
dients have the color, flavor and appeal of
fresh vegetables with the benefit of an
extended shelf life in the refrigerator case.
Products are available whole, julienne
sliced, diced and bits.

Brand Names: Graceland Fruit


HILLTOP RANCH, INC.

13890 Looney road
Ballico, CA 95303 USA

Phone: 209-874-1875

Fax: 209-874-1877

E-mail: almonds@hilltopranch.com

Web site: www.hilltopranch.com

Contact: Paul Ewing, Director of Sales

Business Type: Exporter, Grower,

Manufacturer, Packer, Processor
Product Line: Whole natural, manufactured and inshell almonds.



J & J SNACK FOODS CORPORATION

5353 Downey Road
 Vernon, CA 90058 USA
Phone: 323-363-7963
Fax: 909-218-3117
E-mail: jwilk@jjsnack.com
Web site: www.jjsnack.com
Contact: Joe Wilk, Director of Southern California Sales

Business Type: Distributor, Exporter, Manufacturer, Packer, Supplier
Customer Type: Foodservice
Product Line: J&J Snack Foods Corp. manufactures and distributes nutritional snack foods. The company's principal snack food products are soft pretzels, frozen juice and desserts, funnel cake, churros and cookie products; which it markets nationally to the foodservice and retail supermarket industries.

Brand Names: Super Pretzel®, Top PePe Churrs®, Pretze Fillers®, Country Home Bakers®, Minute Maid Soft Frozen Lemonade®



JELLY BELLY CANDY COMPANY

One Jelly Belly Lane
 Fairfield, CA 95688 USA
Phone: 707-399-2718
Fax: 707-399-2363
E-mail: kkaufeld@jellybelly.com
Web site: www.JellyBelly.com
Contact: Kay Kauffeld, Sales Assistant

Business Type: Manufacturer
Product Line: Jelly Belly jelly beans, the original Gourmet Jelly Beans since 1976, use natural ingredients to create true-to-life flavors (real fruit purees, real milk chocolate, real coffee, etc). Flavors are added to the center and the shell, and all jelly beans are kosher certified. Fifty official flavors (with new flavors each year), multi-flavored mixes, gummies, fruit jells, chocolates, melo-cremes, gumballs, sugar-free and more.
Brand Names: Jelly Belly, Sunkist Fruit Gems, Beanboozled, Sport Beans, Lollibears, Big Bean, Beanatural



MAGIC SEASONING BLENDS

P.O. Box 23342
 New Orleans, LA 70183
Phone: 504-731-3590
Fax: 504-731-3576
E-mail: azuniga@chefpaul.com
Web site: www.chefpaul.com

Contact: Anna Zuniga, Director of Export Sales

Business Type: Manufacturer
Customer Type: Foodservice, Processing Industrial, Retail

Product Line: Chef Paul Prudhomme's All Natural seasoning blends (19 varieties), Magic Pepper Sauce, Magic Sauce Marinades (4 varieties) for sale to retail, foodservice and industrial customers worldwide. Exporting since 1985 out of a 125,000 square foot blending facility in New Orleans, Louisiana, USA.

Brand Names: Chef Paul Prudhomme's Magic Seasoning Blends®

PARAMOUNT EXPORT COMPANY

175 Filbert Street, Suite 201
 Oakland, CA 94607 USA
Phone: 510-839-0150
Fax: 510-839-1002
E-mail: info@paramountexport.net
Web site: www.paramountexport.net
Contact: Nick Kukulian, President

Business Type: Exporter
Customer Type: Foodservice, Retail, Wholesale

Product Line: Fresh Fruit and Vegetable Division: Full line of fresh fruits and vegetables from California, Washington, Oregon and Florida. Single products or mixed loads by air or sea shipment. Inspected, selected and shipped to fill customer requirements. Food and Beverage Division: Specializing in hotel, restaurant and retail supply of fine food and beverage products. Consolidating shipments for air and sea shipments of chilled, frozen or dry products. Specialized labeling to meet import requirements.



ROSE PACKING COMPANY, INC.

65 South Barrington Road
 Barrington, IL 60010 USA
Phone: 847-381-5700
Fax: 847-381-9424
E-mail: hjv@rosepacking.com
Web site: www.rosepacking.com
Contact: Jim Vandenberg, Vice President
Business Type: Exporter, Manufacturer, Packer, Processor

Product Line: Fresh and processed pork. Specializing in smoked cured pork, ham, Canadian bacon, breakfast sausage, ethnic sausage and back ribs.
Brand Names: Rose and Millrose Farms Brands

SOUTHERN CHAMPION TRAY

220 Compress Street
 Chattanooga, TN 37405
Phone: 423-756-5121
Fax: 423-756-5163
E-mail: bhoooves@comcast.net
Web site: www.scray.com
Contact: William R. Hooves, Export Manager

Business Type: Exporter, Manufacturer
Customer Type: Foodservice
Product Line: Southern Champion Tray is a paperboard packaging manufacturer with over 400 stock products designed specifically for the bakery and foodservice market. Cake and pastry boxes, food trays, carry-out boxes, fast food containers and drink carriers are just a few examples. Also produce high-end custom packaging for a variety of industries.
Brand Names: Southland Food Trays



USA POULTRY & EGG EXPORT COUNCIL

2300 West Park Place Boulevard, Suite 100
 Stone Mountain, GA 30087 USA
Phone: 770-413-0006
Fax: 770-413-0007
E-mail: gtyler@usapec.org
Web site: www.usapeec.org
Contact: Greg Tyler, Vice President of Marketing
Business Type: Trade Association
Product Line: Chicken, turkey, duck, eggs and egg products, and further processed poultry products.



WILLCREST FOODS / MA-K LTD

P.O. Box 66
 Buffalo, NY 14240 USA
Phone: 716-853-2012
Fax: 716-853-2011
E-mail: j_will@willpoultry.com
Web site: www.willcrest.com
Contact: Joanne Kaminsky
Business Type: Broker, Distributor, Manufacturer

Customer Type: Foodservice, Retail
Product Line: Original Buffalo Wing Sauce, Apple Boost powder, applesauce, apple bites, salsa, salad dressings, mustard, pasta sauces, cheese.
Brand Names: Original Buffalo Wing Sauces, Apple Boost, Savory Collection



YOUNG PECAN, INC.

P.O. Box 5779
 Florence, SC 29502 USA
Phone: 843-292-8109
Fax: 843-664-2344
E-mail: hwatts@youngpecan.com
Web site: www.youngpecan.com
Contact: Helen Watts, Executive Vice President
Business Type: Exporter, Manufacturer, Packer, Processor, Shipper
Customer Type: Foodservice, Processing Industrial, Retail, Wholesale
Product Line: Export all sizes of shelled pecans and inshell pecans.
Brand Names: Young Pecan

A

ALMONDS

East-West International Group, Inc.

APPLES/ETC

American Indian Foods
Cohen Produce Marketing
Paramount Export Company
Willcrest Foods / Ma-K Ltd

APRICOTS

Paramount Export Company

ASPARAGUS

Dole Fresh Vegetables Company
Paramount Export Company

AVOCADOS

Paramount Export Company

B

BAKED GOODS/BREAD

J & J Snack Foods Corporation

BAKERY PRODUCTS

American Indian Foods
America's Classic Foods, LLC
Clabber Girl Corp.
Commercial Bakeries Corporation
East-West International Group, Inc.
J & J Snack Foods Corporation
Willcrest Foods / Ma-K Ltd

BEANS

American Indian Foods
Paramount Export Company

BEEF

AB Foods LLC
American Indian Foods
Paramount Export Company

BERRIES

American Indian Foods
Driscoll Strawberry Associates, Incorporated
Graceland Fruit, Inc.
Paramount Export Company

BROCCOLI

Dole Fresh Vegetables Company
Graceland Fruit, Inc.
Paramount Export Company

C

CANDY

Jelly Belly Candy Company

CANNED FRUIT

East-West International Group, Inc.

CARROTS

Paramount Export Company

CATTLE: BEEF

American Indian Foods

CAULIFLOWER

Dole Fresh Vegetables Company

CELERY

Dole Fresh Vegetables Company
Paramount Export Company

CHEESE/PRODUCTS

Paramount Export Company

CHERRIES

Cohen Produce Marketing
Graceland Fruit, Inc.
Paramount Export Company

COFFEE/TEA PRODUCTS

American Indian Foods

CONDIMENTS

Dave's Gourmet, Inc.
East-West International Group, Inc.
Willcrest Foods / Ma-K Ltd

CONFECTIONERY

Commercial Bakeries Corporation
Jelly Belly Candy Company

CONSULTING

East-West International Group, Inc.

COOKIES/CRACKERS

Commercial Bakeries Corporation

CORN

American Indian Foods
East-West International Group, Inc.

D

DAIRY PRODUCTS

America's Classic Foods, LLC
East-West International Group, Inc.
Paramount Export Company

DEHYDRATED PRODUCTS

America's Classic Foods, LLC
Graceland Fruit, Inc.

DELI FOODS

Rose Packing Company, Inc.

DESSERTS/PASTRIES

America's Classic Foods, LLC
Clabber Girl Corp.
East-West International Group, Inc.
J & J Snack Foods Corporation

DRIED FRUITS

California Prune Board
Graceland Fruit, Inc.
Paramount Export Company

DRINK MIXES

America's Classic Foods, LLC

DUCK

USA Poultry & Egg Export Council

E

EGGS

USA Poultry & Egg Export Council

EQUIPMENT & MACHINES

America's Classic Foods, LLC

ETHNIC FOODS

American Indian Foods
Commercial Bakeries Corporation

F

FISH, FRESH WATER

Paramount Export Company

FISH, SALT WATER

Paramount Export Company

FLAVORINGS

America's Classic Foods, LLC

FOOD ADDITIVES

America's Classic Foods, LLC

FROZEN FOODS

J & J Snack Foods Corporation

FROZEN MEALS

America's Classic Foods, LLC

FROZEN MEATS

America's Classic Foods, LLC
Rose Packing Company, Inc.

FRUIT CONCENTRATES

California Prune Board

FRUIT JUICES

California Prune Board
Paramount Export Company

FRUITS, MISCELLANEOUS

American Indian Foods
California Prune Board
Cohen Produce Marketing
Graceland Fruit, Inc.
Paramount Export Company

G

GARLIC

Cohen Produce Marketing
Magic Seasoning Blends
Paramount Export Company

GELATIN

Clabber Girl Corp.

GRAINS, PROCESSED

J & J Snack Foods Corporation

GRAPEFRUIT

Cohen Produce Marketing
Paramount Export Company

GRAPES

California Table Grape Commission
Cohen Produce Marketing
Paramount Export Company

GROCERY

Commercial Bakeries Corporation
Paramount Export Company

H

HAY

American Indian Foods

HEALTH FOODS

America's Classic Foods, LLC
Commercial Bakeries Corporation
Paramount Export Company
Willcrest Foods / Ma-K Ltd

HERBS

Magic Seasoning Blends

HONEY

Cohen Produce Marketing

- I**
ICE CREAM
America's Classic Foods, LLC
- J**
JAM, JELLIES AND PRESERVATIVES
American Indian Foods
Paramount Export Company
- K**
KIWIFRUIT
Paramount Export Company
- KOSHER**
Commercial Bakeries Corporation
Jelly Belly Candy Company
Willcrest Foods / Ma-K Ltd
- L**
LEMONS
Cohen Produce Marketing
Paramount Export Company
- LETTUCE**
Dole Fresh Vegetables Company
Paramount Export Company
- M**
MACADAMIAS
J & J Snack Foods Corporation
- MAPLE PRODUCTS**
Commercial Bakeries Corporation
- MEAT**
AB Foods LLC
American Indian Foods
Rose Packing Company, Inc.
- MEAT, PROCESSED**
AB Foods LLC
Paramount Export Company
Rose Packing Company, Inc.
- MELONS**
Paramount Export Company
- MEXICAN**
J & J Snack Foods Corporation
- N**
NECTARINES
Cohen Produce Marketing
- NUTS**
Dave's Gourmet, Inc.
Hilltop Ranch, Inc.
Paramount Export Company
Young Pecan, Inc.
- O**
ONIONS
Paramount Export Company
- ORANGES**
Cohen Produce Marketing
Paramount Export Company
- ORGANICS**
American Indian Foods
Paramount Export Company
Willcrest Foods / Ma-K Ltd
- P**
PACKAGE MIXES
Clabber Girl Corp.
- PACKAGING**
Southern Champion Tray
- PASTA**
Paramount Export Company
- PEACHES**
Graceland Fruit, Inc.
Paramount Export Company
- PEARS**
Cohen Produce Marketing
Paramount Export Company
- PECANS**
East-West International Group, Inc.
Young Pecan, Inc.
- PEPPERS**
American Indian Foods
Magic Seasoning Blends
- PICKLES, ETC.**
Paramount Export Company
- PISTACHIOS**
East-West International Group, Inc.
- PIZZA, ETC.**
J & J Snack Foods Corporation
- PLUMS**
Paramount Export Company
- POPCORN**
AG Alumni Seed
American Indian Foods
East-West International Group, Inc.
Paramount Export Company
- PORK**
AB Foods LLC
Paramount Export Company
Rose Packing Company, Inc.
- POTATOES**
American Indian Foods
- POULTRY**
Paramount Export Company
USA Poultry & Egg Export Council
- PREPARED FOODS**
Commercial Bakeries Corporation
J & J Snack Foods Corporation
- PRUNES**
California Prune Board
- R**
RAISINS
Paramount Export Company
- RICE**
American Indian Foods
- S**
SALSA
Dave's Gourmet, Inc.
East-West International Group, Inc.
Willcrest Foods / Ma-K Ltd
- SAUCES**
Dave's Gourmet, Inc.
East-West International Group, Inc.
- Magic Seasoning Blends
Willcrest Foods / Ma-K Ltd
- SAUSAGES**
AB Foods LLC
Rose Packing Company, Inc.
- SEAFOOD**
American Indian Foods
- SEASONINGS**
East-West International Group, Inc.
Magic Seasoning Blends
- SEEDS**
AG Alumni Seed
- SERVICES, MISC.**
California Table Grape Commission
- SHELLFISH**
Paramount Export Company
- SNACK FOODS**
American Indian Foods
Commercial Bakeries Corporation
East-West International Group, Inc.
J & J Snack Foods Corporation
Paramount Export Company
- SPECIALLY ITEMS**
J & J Snack Foods Corporation
- SPICES**
East-West International Group, Inc.
Magic Seasoning Blends
- STRAWBERRIES**
Driscoll Strawberry Associates, Incorporated
Graceland Fruit, Inc.
- SUGAR**
J & J Snack Foods Corporation
- T**
TANGERINES
Cohen Produce Marketing
- TRADE LEADS**
California Table Grape Commission
- V**
VEGETABLES, DEHYDRATED
Graceland Fruit, Inc.
- VEGETABLES, MISC.**
Paramount Export Company
- W**
WHEAT
J & J Snack Foods Corporation
- WINES, ETC.**
East-West International Group, Inc.